s Autoleasing, a.s. **Annual Report 2019** 





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# **Introduction by the Chairman** of the Board of Directors

#### Dear Ladies and Gentlemen,

I consider the year 2019 a great success. We managed to achieve excellent business results. Despite rising interest rates and applied prudent risk policy we managed to remain fully competitive in the car financing market and defend our position as one of the leading companies providing financial services independently of a car brand.

In 2019, we have continued our intensive cooperation with a sister company Erste Leasing, a.s. We focused primarily on harmonization of the set processes to ensure maximum efficiency of the performed activities and unified approach to serving customers at Regional Corporate Centres of Česká spořitelna.

We have made every effort to ensure that we are competitive in offering and selling our financial services in the car finance market through a network of business partners. Introduced process and product improvements were necessary to respond to the market and end customers' expectations while meeting prudent risk policy requirements.

We continued to define the requirements for the development of a new IT system that will replace the existing platform of both s Autoleasing, a.s., and its sister company Erste Leasing, a.s. and which will complete the unification of processes and management in both leasing companies of the Česká spořitelna Group.

Last year was successful, but also very challenging. I would like to thank all employees for their hard work, effort and personal commitment.

My thanks also go to all business partners and clients for their cooperation and trust they have put in us and our products.

I believe that, as in previous years, also in 2020, we will defend our position as a trusted partner for clients, business partners, employees and the entire financing market.





Wilfried Elbs

Chairman of the Board of Directors

General Information Annual Report 2019

## **General Information**

### **Company name**

s Autoleasing, a.s.

#### **Registered Office**

Budějovická 1912/64b, Krč, 140 00 Prague 4 Company Identification Number (IČ): 27089444

#### **Shareholders**

Česká spořitelna, a.s., CZK 500 000 000 (100%)

## Members of the Board of Directors as at 31 December 2019

Wilfried Elbs, Chairman Tomáš Veverka, Vice Chairman Radka Turková, Member

# Members of the Supervisory Board as at 31 December 2019

Jan Seger, Chairman Roman Pařil, Vice Chairman Petr Vacek, Member Miloš Toman, Member

### **Major Business Activities**

Provision of leasing services, consumer loans and instalment sale.

## **Report on Business Activity and Assets Status**

#### **Macroeconomic Framework**

In 2019, the financial products were offered in the environment of the economic growth which started at the end of 2013. The Czech economy has grown mainly thanks to growth in household consumption, there was also a revival in investment activity, however sale of passenger cars has fallen. Under these circumstances the volume of non-bank financing slightly increased year-on-year.

Information on economic development in the Czech Republic relevant to non-bank financing business:

- · GDP grew year-on-year;
- industrial production decreased by 0.1% in October, year-onyear, and further by 3.2% in November;
- · gross fixed capital creation in the third quarter fell by 0.3%;
- retail sales grew since the beginning of the year in real terms year-on-year;
- · average inflation rate reached 2.8% in 2019;
- the unemployment rate was 2.9% in December (compared to 3.1% at the end of 2018);
- in 2019, sales of vehicles decreased, number of new passenger cars registered was by 4.4% lower compared to 2018. New passenger cars registration decreased to 249,915 pcs. Imports of used passenger cars increased by 0.1% to 177,261 pcs year-on-year;
- CZK/EUR exchange rate of 25.41 as at 31 December 2019, 3M PRIBOR interest rate at 2.18% as at 31 December 2019

The share of credit financing on the leasing companies' transactions increased. The overall volume of consumer financing grew while the volume of consumer loans provided increased and consumer leasing stagnated. The volume of financing provided to entrepreneurs grew. There was a slight decrease in the volume of financing of transportation systems, which was negatively affected by the decrease in sales of new passenger cars. On the contrary, the volume of machinery and equipment financing increased.

Non-bank financing has a significant share of financing for households and businesses. The member companies of the CLFA provided in the 2019 the total financing amount of CZK 157.57 billion (by CZK 5.31 billion more than in 2018 – year-on-year increase of 3.5%) through leasing, factoring, loans for consumers and entrepreneurs. From that amount: CZK 129.62 billion was provided to finance of movable and immovable investments as well as entrepreneurs' operations and CZK 27.95 billion to finance goods and services for households. Road transport vehicles (mostly new ones) were financed by CZK 75.73 billion, of which CZK 46.95 billion was provided for purchase of passenger cars, including CZK 34.35 billion for acquisition of 73,029 new passenger cars (thus financing 29.2% of new passenger cars first registered in the Czech Republic in 2019).

Amount CZK 30.25 billion was provided to finance machinery and equipment. A total of 656,777 new leasing and credit transactions were made by CLFA member companies. At the end of 2019, CLFA member companies managed 1,203,654 active leasing and credit agreements. Receivables from ongoing leasing and credit transactions amounted to CZK 266.61 billion at the end of 2019.

In 2019, the CLFA member companies financed corporates' movable investments (initial debt) amounting to CZK 44.18 billion (total market estimate of CZK 56.5 billion) through leasing. The share of operating leases including short-term leases in total leasing of movable investments decreased to 55.9% year-on-year. 49,594 of new leasing contracts for machinery, equipment and vehicles for entrepreneurs were concluded, of which 13,184 finance lease contracts, 11,135 operating lease contracts, 23,747 full-service leasing contracts and 1,528 short-term lease agreements. Receivables from lease contracts for movable property for entrepreneurs reached CZK 105.32 billion at the end of 2019 (decrease of CZK 5.55 billion compared to 31.12.2018 / 5%).

In 2019, loans and hire-purchase sales for entrepreneurs were provided by 22 member companies of CLFA. Loans in the total of CZK 57.84 billion, which represents a year-on-year increase in loans for entrepreneurs by 3%. In total, 69,450 loans were provided. The number of loans granted increased by 525 contracts (by 0.8%) year-on-year, while the average amount of the loan was CZK 832,828. At the end of 2019 receivables from loans amounted to CZK 111.60 billion.

In 2019, consumer loans were provided by 16 member companies of CLFA. Total loans for personal use amounted to CZK 27.06 billion, which represents a year-on-year increase by 0.4%. Year-on-year, the volume of consumer credit for personal car financing decreased by 15% to CZK 8.3 billion, their number decreased by 10,626 to 39,084 loans. A total of 533,368 consumer credit contracts were concluded (a year-on-year decline of 1.6%). At the end of 2019, the volume of receivables from active credit agreements was CZK 39.37 billion.

In consumer leasing there was a year-on-year increase in both volume and number of new contracts.

The total financed amount (initial amount of debt) of movable assets handed over to consumer leasing and short-term leases in 2019 was CZK (0.89) billion (year-on year decrease by 0.2%). The share of financial leasing in total consumer leasing of movables was 11.2%, the share of operating leasing was 57.5%, the share of full-service leasing was 6.7%, and the share of short-term rentals was 24.6%. 1,994 new contracts on consumer leasing and short-term rentals have been concluded. At the end of 2019, there were consumer leases from 5,354 active contracts concluded by member companies of CLFA. At the end of 2019 receivables from concluded consumer leasing contracts amounted to CZK 1.50 billion.

### Report on the Company's operating results

s Autoleasing, a.s. recorded a profit of CZK 116 million and CZK 123 million in 2019 and 2018 respectively.

The development in key financial indicators was as follows.

Table No. 1: Changes in Key Financial Indicators in CZK millions

|                             | 2019   | 2018   | 2017   | 2016   | 2015  | 2014  | 2013  | 2012  |
|-----------------------------|--------|--------|--------|--------|-------|-------|-------|-------|
| Total assets                | 13,181 | 12,389 | 11,273 | 10,029 | 9,174 | 8,559 | 8,352 | 8,432 |
| Fixed assets                | 7,666  | 7,292  | 6,426  | 5,903  | 5,250 | 4,930 | 4,853 | 4,961 |
| Total revenues              | 1,425  | 1,493  | 1,497  | 1,470  | 1,514 | 1,658 | 2,036 | 2,573 |
| Profit before tax           | 154    | 160    | 153    | 164    | 179   | 172   | 176   | 144   |
| Profit for the year         | 116    | 123    | 120    | 125    | 138   | 130   | 128   | 101   |
| Average number of employees | 111    | 109    | 110    | 115    | 111   | 110   | 108   | 106   |

### **Report on the Company's Business Activities**

s Autoleasing, a.s. commenced its business activities on 1 October 2004. The Company primarily focuses in top quality services relating to the provision of loans and leases in cooperation with business partners, leased commodity suppliers and sales representatives.

The total amount of input debt on all commodities financed by the members of Czech leasing and financial association and relating to all financial products on the domestic market was CZK 129.39 billion in 2019; the share of s Autoleasing, a.s., and Erste Leasing, a.s. was CZK 8.69 billion, i.e. 6.72% market share.

Table No. 2: Market Share in the Non-bank Financial Product Market in 2019 of the s Autoleasing, a.s. Company:

| Company             | In CZK million | in %    |
|---------------------|----------------|---------|
| s Autoleasing, a.s. | 5,193.19       | 7.63%   |
| Market              | 68,092.65      | 100.00% |

Note: Market share of CLFA member companies by input debt in the sum of all products used to finance passenger and commercial vehicles and motorcycles.

#### **Research and Development Activities**

The Company does not carry out any research and development activities.

#### **Acquisition of Own Shares**

The Company did not acquire its own shares during that period.

#### **Activities in the Field of Environmental Protection**

The activity of the Company has no nature and focus that would have any particular impact on the environment. For this reason, the Company does not have any specific activities in this area.

## Information on Organizational Units or Other Parts of the Business in the Abroad

The Company did not have an organizational unit or any other part of the business abroad during the period.

#### **Subsequent Events**

The existence of novel coronavirus (COVID-19) was confirmed in early 2020 and has spread across mainland China and beyond, including Czechia, causing disruptions to businesses and economic activity. The Company considers this outbreak to be a non-adjusting post balance sheet event. As the situation is fluid and rapidly evolving, we do not consider it practicable to provide a quantitative estimate of the potential impact of this outbreak on the Company. The impact of this outbreak on the macroeconomic forecasts, our position and results, if any, will be incorporated into our estimates of asset impairment and other provisions in 2020.

On 30 April 2020 Mr Wilfried Elbs will resign from the position of Chairman of the Board of Directors. The successor has not been elected by the date of issue of these financial statements.

No events have occurred subsequent to year-end that would have a material impact on the financial statements as at 31 December 2019.

Future Plans Annual Report 2019

## **Future Plans**

The year 2020 will be in the spirit of promoting sales, business and the development of an integrated IT platform.

The primary objective for 2020 will be to maintain the market share and develop digitisation-related business activities.

We will work to retain our market competitiveness. We want to continue to offer fair financing to our clients while adhering to the principles of responsible financing.

The goal remains to merge and harmonize processes among the leasing companies of the parent bank. We will continue to look for ways to increase cooperation and exploit business potential within the financial group.

In 2020, we will also focus on IT developments. We will continue to implement an integrated IT platform at our company and a sister company, Erste Leasing, a.s. to speed up and make the business process more effective.

We will continue in the current direction to be a trustworthy, helpful and reliable partner of first choice for our partners and clients.

Wilfried Elbs

Chairman of the Board of Directors

Points of Sales Annual Report 2019

# **Points of Sales**

Products of the Company s Autoleasing, a.s. are distributed via a network of business partners.

### **Direct contact information**

s Autoleasing, a.s. Budějovická 1912/64b 140 00 Prague 4 – headquarters

**Phone:** 956 785 111 **Fax:** 224 646 111

**E-mail:** info@sautoleasing.cz **Internet:** www.sautoleasing.cz

Financial Statements Annual Report 2019

# **Financial Statements**

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Independent Auditor's Report Annual Report 2019



## Independent auditor's report

to the shareholder of s Autoleasing, a.s.

#### Opinion

We have audited the accompanying financial statements of s Autoleasing, a.s., with its registered office at Budějovická 1912/64b, Krč, Praha 4 ("the Company"), prepared in accordance with Czech accounting legislation, which comprise the balance sheet as at 31 December 2019, the income statement, statement of changes in equity and statement of cash flows for the year ended 31 December 2019 and notes to the financial statements, which include significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 31 December 2019, of its financial performance and its cash flows for the year ended 31 December 2019 in accordance with Czech accounting legislation.

#### Basis for Opinion

We conducted our audit in accordance with the Act on Auditors and Standards on Auditing of the Chamber of Auditors of the Czech Republic. These standards consist of International Standards on Auditing (ISAs) which may be supplemented and modified by related application guidance. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Act on Auditors and Code of Ethics for Professional Accountants issued by the International Ethics Standards Board for Accountants (IESBA) and accepted by the Chamber of Auditors of the Czech Republic, and we have fulfilled our other ethical responsibilities in accordance with these regulations. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other Information

In compliance with Section 2(b) of the Act on Auditors, the other information comprises the information included in the Annual Report other than the financial statements and auditor's report therein. The Board of Directors is responsible for the other information.

Our opinion on the financial statements does not cover the other information. In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge about the Company obtained in the audit or otherwise appears to be materially misstated. In addition, we assess whether the other information has been prepared, in all material respects, in accordance with applicable law and regulation, in particular, whether the other information complies with law and regulation in terms of formal requirements and procedure for preparing the other information in the context of materiality, i.e. whether any non-compliance with these requirements could influence judgments made on the basis of the other information.

Based on the procedures performed, to the extent we are able to assess it, we report that:

- The other information describing the facts that are also presented in the financial statements is, in all material respects, consistent with the financial statements; and
- The other information is prepared in compliance with applicable law and regulation.

PricewaterhouseCoopers Audit, s.r.o., Hvězdova 1734/2c, 140 00 Prague 4, Czech Republic T: +420 251 151 111, F: +420 251 156 111, www.pwc.com/cz

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Independent Auditor's Report Annual Report 2019



#### Independent auditor's report

In addition, our responsibility is to report, based on the knowledge and understanding of the Company obtained in the audit, on whether the other information contains any material misstatement of fact. Based on the procedures we have performed on the other information obtained, we have not identified any material misstatement of fact.

## Responsibilities of the Board of Directors and Supervisory Board of the Company for the Financial Statements

The Board of Directors is responsible for the preparation and fair presentation of the financial statements in accordance with Czech accounting legislation and for such internal control as the Board of Directors determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Supervisory Board of the Company is responsible for overseeing the financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the above-stated requirements will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with the above-stated requirements, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether
  due to fraud or error, design and perform audit procedures responsive to those risks, and obtain
  audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk
  of not detecting a material misstatement resulting from fraud is higher than for one resulting from
  error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations,
  or the override of internal controls.
- Obtain an understanding of internal controls relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of the Company's internal controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including
  the notes, and whether the financial statements represent the underlying transactions and events
  in a manner that achieves fair presentation.

**Independent Auditor's Report Annual Report 2019** 



#### Independent auditor's report

We communicate with the Board of Directors and Supervisory Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

24 March 2020

Pricewater house Coopers Andity s.v.o. represented by Director

Com brilling

Statutory Auditor, Licence No. 1981

This report is addressed to the shareholder of s Autoleasing, a.s.

Our report has been prepared in the Czech language and in English. In all matters of interpretation of information, views or opinions, the Czech version of our report takes precedence over the English version.

## **Financial Statements for the Year 2019**

**Company name:** s Autoleasing, a.s.

**Registered Office:** Budějovická 1912/64b, Krč, 140 00 Prague 4

**Legal form:** Joint stock company

**Identification Number:** 27089444

Balance Sheet Annual Report 2019

# **Balance Sheet**

## for the Year Ended 31 December 2019

| CZK ths.    |   |            |             | Current year | Prior year<br>2018 |
|-------------|---|------------|-------------|--------------|--------------------|
|             |   | Gross      | Allowances  | Net          | Net                |
| TOTAL ASSI  | ETS   | 14,371,536 | (1,190,201) | 13,181,335   | 12,389,059         |
| B.          | FIXED ASSETS  | 1,919,592  | (871,922)   | 1,047,670    | 1,081,066          |
| B.I.        | Intangible fixed assets   | 162,701    | (132,046)   | 30,655       | 35,617             |
| B.I.2.      | Royalties   | 162,701    | (132,046)   | 30,655       | 35,617             |
| B.I.2.1.    | Software  | 143,130    | (116,807)   | 26,323       | 31,421             |
| B.I.2.2.    | Other royalties   | 19,571     | (15,239)    | 4,332        | 4,196              |
| B.II.       | Tangible fixed assets   | 1,635,057  | (739,876)   | 895,181      | 929,193            |
| B.II.2.     | Equipment   | 1,635,057  | (739,876)   | 895,181      | 928,605            |
| B.II.5.     | Advances paid and tangible fixed assets in the course of construction | 0          | 0           | 0            | 588                |
| B.II.5.2.   | Tangible fixed assets in the course of construction                   | 0          | 0           | 0            | 588                |
| B.III.      | Long-term investments   | 121,834    | 0           | 121,834      | 116,256            |
| B.III.1.    | Investments – subsidiaries and controlling party                      | 121,834    | 0           | 121,834      | 116,256            |
| C.          | CURRENT ASSETS  | 11,680,301 | (318,279)   | 11,362,022   | 10,435,261         |
| C.II.       | Receivables   | 11,651,487 | (318,279)   | 11,333,208   | 10,403,391         |
| C.II.1.     | Long-term receivables   | 6,779,836  | (68,981)    | 6,710,855    | 6,301,433          |
| C.II.1.1.   | Trade receivables   | 6,687,645  | (68,981)    | 6,618,664    | 6,210,720          |
| C.II.1.4.   | Deferred tax asset  | 92,191     | 0           | 92,191       | 90,713             |
| C.II.2.     | Short-term receivables  | 4,871,651  | (249,298)   | 4,622,353    | 4,101,958          |
| C.II.2.1.   | Trade receivables   | 3,275,444  | (141,643)   | 3,133,801    | 2,737,415          |
| C.II.2.4.   | Receivables – other   | 1,596,207  | (107,655)   | 1,488,552    | 1,364,543          |
| C.II.2.4.3. | Taxes – receivables from the state                                    | 9,242      | 0           | 9,242        | 6,843              |
| C.II.2.4.4. | Short-term advances paid  | 2,255      | 0           | 2,255        | 2,882              |
| C.II.2.4.5. | Estimated receivables   | 32,539     | 0           | 32,539       | 24,812             |
| C.II.2.4.6. | Other receivables   | 1,552,171  | (107,655)   | 1,444,516    | 1,330,006          |
| C.IV.       | Cash  | 28,814     | 0           | 28,814       | 31,870             |
| C.IV.1.     | Cash in hand  | 376        | 0           | 376          | 101                |
| C.IV.2.     | Cash at bank  | 28,438     | 0           | 28,438       | 31,769             |
| D.I.        | Prepaid expenses and accrued income                                   | 771,643    | 0           | 771,643      | 872,732            |
| D.I.1.      | Prepaid expenses  | 743,160    | 0           | 743,160      | 844,012            |
| D.I.3.      | Accrued income  | 28,483     | 0           | 28,483       | 28,720             |

Balance Sheet Annual Report 2019

| CZK ths.  |  | Current year | Prior year<br>2018 |
|-----------|--|--------------|--------------------|
| TOTAL EQ  | UITY & LIABILITIES                                   | 13,181,335   | 12,389,059         |
| A.        | EQUITY   | 2,486,828    | 2,365,565          |
| A.I.      | Share capital  | 500,000      | 500,000            |
| A.I.1.    | Share capital  | 500,000      | 500,000            |
| A.II.     | Share premium and capital contributions              | 1,799,273    | 1,794,382          |
| A.II.1.   | Share premium  | 256,000      | 256,000            |
| A.II.2.   | Capital contributions                                | 1,543,273    | 1,538,382          |
| A.II.2.1. | Other capital contributions                          | 1,556,900    | 1,556,900          |
| A.II.2.2. | Assets and liabilities revaluation                   | (13,627)     | (18,518)           |
| A.III.    | Other reserves                                       | 49,599       | 43,442             |
| A.III.1.  | Other reserve funds                                  | 49,599       | 43,442             |
| A.IV.     | Profit (loss) brought forward (+/-)                  | 21,584       | (95,403)           |
| A.IV.1.   | Retained earnings                                    | 21,584       | 82,293             |
| A.IV.2.   | Other profit (loss) brought forward (+/-)            | 0            | (177,696)          |
| A.V.1.    | Profit / (loss) for the current period               | 116,372      | 123,144            |
| B. + C.   | LIABILITIES  | 10,602,721   | 9,914,681          |
| B.        | Provisions   | 4,041        | 12,408             |
| B.4.      | Other provisions                                     | 4,041        | 12,408             |
| C.        | Liabilities  | 10,598,680   | 9,902,273          |
| C.I.      | Long-term liabilities                                | 6,618,793    | 5,143,889          |
| C.I.2.    | Liabilities due to financial institutions            | 6,618,793    | 5,143,889          |
| C.II.     | Short-term liabilities                               | 3,979,887    | 4,758,384          |
| C.II.2.   | Liabilities due to financial institutions            | 3,806,974    | 4,571,937          |
| C.II.3.   | Short-term advances received                         | 66,588       | 64,174             |
| C.II.4.   | Trade payables                                       | 1,196        | 5,356              |
| C.II.8.   | Liabilities – other                                  | 105,129      | 116,917            |
| C.II.8.3. | Liabilities to employees                             | 5,690        | 5,432              |
| C.II.8.4. | Liabilities for social security and health insurance | 2,718        | 2,745              |
| C.II.8.5. | Taxes and state subidies payable                     | 1,216        | 1,828              |
| C.II.8.6. | Estimated payables                                   | 90,228       | 101,475            |
| C.II.8.7. | Other liabilities                                    | 5,277        | 5,437              |
| D.        | Accruals and deferred income                         | 91,786       | 108,813            |
| D.1.      | Accrued expenses                                     | 12,973       | 10,788             |
| D.2.      | Deferred income                                      | 78.813       | 98,025             |

Income Statement Annual Report 2019

# **Income Statement**

## for the Year Ended 31 December 2019

| CZK ths. |   | Current year | Prior year<br>2018 |
|----------|---|--------------|--------------------|
| l.       | Sales products and services   | 425,062      | 424,280            |
| II.      | Sales of goods  | 833          | 31                 |
| A.       | Cost of sales   | 440,828      | 449,083            |
| A.1.     | Cost of goods sold  | 3,493        | 1,700              |
| A.2.     | Raw materials and consumables used  | 4,459        | 4,428              |
| A.3.     | Services  | 432,876      | 442,955            |
| D.       | Staff costs   | 124,926      | 118,147            |
| D.1.     | Wages and salaries  | 90,700       | 85,673             |
| D.2.     | Social security, health insurance costs and other costs                     | 34,226       | 32,474             |
| D.2.1.   | Social security and health insurance costs                                  | 28,722       | 27,203             |
| D.2.2.   | Other social costs  | 5,504        | 5,271              |
| E.       | Value adjustments in operating activities                                   | 234,174      | 287,357            |
| E.1.     | Value adjustments of fixed assets   | 287,600      | 279,269            |
| E.1.1.   | Depreciation, amortisation and write off of fixed assets                    | 291,986      | 284,529            |
| E.1.2.   | Provision for impairment of fixed assets                                    | (4,386)      | (5,260)            |
| E.2.     | Provision for impairment of inventories                                     | (2,660)      | (1,669)            |
| E.3.     | Provision for impairment of receivables                                     | (50,766)     | 9,757              |
| III.     | Operating income – other  | 252,120      | 344,485            |
| III.1.   | Sales of fixed assets   | 160,942      | 220,314            |
| III.3.   | Other operating income  | 91,178       | 124,171            |
| F.       | Operating expenses – other  | 305,849      | 363,574            |
| F.1.     | Net book value of fixed assets sold   | 190,124      | 268,280            |
| F.3.     | Taxes and charges from operating activities                                 | 1,865        | 1,823              |
| F.4.     | Operating provisions and complex prepaid expenses                           | (8,367)      | 6,696              |
| F.5.     | Other operating expenses  | 122,227      | 86,775             |
| *        | Operating result  | (427,762)    | (449,365)          |
| V.       | Income from other long-term investments                                     | 0            | 15,000             |
| V.1.     | Income from other long-term investments – subsidiaries or controlling party | 0            | 15,000             |
| VI.      | Interest and similar income   | 744,025      | 708,951            |
| VI.2.    | Other interest and similar income   | 744,025      | 708,951            |
| J.       | Interest and similar expenses   | 158,498      | 109,051            |
| J.1.     | Interest payable and similar expenses – subsidiaries or controlling party   | 158,498      | 98,581             |
| J.2.     | Other interest and similar expenses   | 0            | 10,470             |
| VII.     | Other finance income  | 2,460        | 444                |
| K.       | Other financial expenses  | 6,653        | 6,461              |
| *        | Financial result  | 581,334      | 608,883            |
| **       | Net profit / (loss) before taxation   | 153,572      | 159,518            |
| L.       | Tax on profit or loss   | 37,200       | 36,374             |
| L.1.     | Tax on profit or loss – current   | 39,366       | 43,434             |
| L.2.     | Tax on profit or loss – deferred  | (2,166)      | (7,060)            |
| **       | Net profit / (loss) after taxation  | 116,372      | 123,144            |
| ***      | Net profit / (loss) for the financial period                                | 116,372      | 123,144            |
| *        | Net turnover for the financial period                                       | 1,424,500    | 1,493,191          |

Cash Flow Statement Annual Report 2019

# **Cash Flow Statement**

## for the Year Ended 31 December 2019

| CZK ths.  |  | Current year | Prior year<br>2018 |
|-----------|--|--------------|--------------------|
| Cash flov | ws from operating activities   |              |                    |
| Z.        | Profit or loss on ordinary activities before taxation (+/-)  | 153,572      | 159,518            |
| A.1.      | Adjustments to reconcile profit or loss to net cash provided by or used in operating activities        | (228,542)    | (160,983)          |
| A.1.1.    | Depreciation and amortization of fixed assets and write-off of receivables                             | 393,983      | 351,425            |
| A.1.2.    | Change in allowances   | (57,813)     | 2,829              |
| A.1.3.    | Change in provisions   | (8,367)      | 6,697              |
| A.1.5.    | (Gain)/Loss on disposal of fixed assets  | 29,182       | 62,966             |
| A.1.6.    | Interest expense and interest income   | (585,527)    | (599,900)          |
| A.1.7.    | Other non-cash movements (e.g. revaluation at fair value to profit or loss, dividends received)        | 0            | 15,000             |
| A*        | Net cash from operating activities before taxation, changes in working capital and extraordinary items | (74,970)     | (1,465)            |
| A.2.      | Change in non-cash components of working capital   | (875,821)    | (1,231,111)        |
| A.2.1.    | Change in inventory  | 2,660        | 1,670              |
| A.2.2.    | Change in trade receivables  | (787,298)    | (1,216,768)        |
| A.2.3.    | Change in other receivables and in prepaid expenses and unbilled revenue                               | (63,947)     | (3,320)            |
| A.2.4.    | Change in trade payables   | (4,160)      | 3,549              |
| A.2.5.    | Change in other payables, and in accruals and deferred income  | (23,076)     | (16,242)           |
| A**       | Net cash from operating activities before taxation, interest paid and extraordinary items              | (950,791)    | (1,232,576)        |
| A.3.1.    | Interest paid  | (162,416)    | (106,513)          |
| A.3.2.    | Interest received  | 743,440      | 706,358            |
| A.4.1.    | Income Tax paid  | (43,618)     | (45,198)           |
| A***      | Net cash provided by (used in) operating activities  | (413,385)    | (677,929)          |
| Cash flov | ws from investing activities   |              |                    |
| B.1.1.    | Purchase of fixed assets   | (465,445)    | (692,907)          |
| B.2.1.    | Proceeds from sale of fixed assets   | 160,942      | 205,314            |
| B.5.1.    | Dividends received   | 0            | (15,000)           |
| B***      | Net cash provided by (used in) investing activities  | (304,503)    | (502,593)          |
| Cash flov | ws from financing activities   |              |                    |
| C.1.      | Change in long-term liabilities, and long-term and short-term loans                                    | 709,941      | 880,727            |
| C.2.3.    | Effect of other changes in own capital on cash   | 4,891        | 297,061            |
| C***      | Net cash provided by (used in) financing activities  | 714,832      | 1,177,788          |
| F.        | Net increase (decrease) in cash  | (3,056)      | (2,734)            |
| P.        | Cash and cash equivalents at beginning of year   | 31,870       | 34,604             |
| R.        | Cash and cash equivalents at end of year   | 28,814       | 31,870             |

# **Statement of Changes in Shareholders' Equity**

as at 31 December 2019

| CZK ths.   | Share<br>capital | Share<br>premium | Other<br>capital<br>funds | Property<br>revaluation<br>reserve<br>(+/-) | Other<br>reserve<br>funds | Retained<br>earnings | Restate-<br>ment of<br>retained<br>earnings | Total     |
|--|------------------|------------------|---------------------------|---|---------------------------|----------------------|---|-----------|
| As at 1 January 2018   | 500,000          | 256,000          | 1,256,900                 | (15,579)                                    | 37,429                    | 88,306               | 0   | 2,123,056 |
| Changes in accounting policies   | 0                | 0                | 0                         | 0   | 0                         | 0                    | (177,696)                                   | (177,696) |
| Fair value gains/(losses) – investments in subsidiaries and associates       | 0                | 0                | 0                         | (2,939)                                     | 0                         | 0                    | 0   | (2,939)   |
| Allocation to funds  | 0                | 0                | 300,000                   | 0   | 6,013                     | (6,013)              | 0   | 300,000   |
| Net profit/loss for the period   | 0                | 0                | 0                         | 0   | 0                         | 123,144              | 0   | 123,144   |
| As at 31 December 2018   | 500,000          | 256,000          | 1,556,900                 | (18,518)                                    | 43,442                    | 205,437              | (177,696)                                   | 2,365,565 |
| Changes in accounting policies   | 0                | 0                | 0                         | 0   | 0                         | (177,696)            | 177,696                                     | 0         |
| Fair value gains/(losses) –<br>investments in subsidiaries<br>and associates | 0                | 0                | 0                         | 4,891                                       | 0                         | 0                    | 0   | 4,891     |
| Allocation to funds  | 0                | 0                | 0                         | 0   | 6,157                     | (6,157)              | 0   | 0         |
| Net profit/(loss) for the current period                                     | 0                | 0                | 0                         | 0   | 0                         | 116,372              | 0   | 116,372   |
| As at 31 December 2019   | 500,000          | 256,000          | 1,556,900                 | (13,627)                                    | 49,599                    | 137,956              | 0   | 2,486,828 |

Prepared on 24 March 2020

Signature of entity's statutory body:

Wilfried Elbs

Chairman of the Board of Directors

Tomáš Veverka

Vice Chairman of the Board of Directors

Person responsible for accounting (name and signature):

Tomáš Veverka

Vice Chairman of the Board of Directors

 $Person\ responsible\ for\ financial\ statements\ (name\ and\ signature):$ 

Tomáš Veverka

Vice Chairman of the Board of Directors

## **Notes to the Financial Statements**

#### for the Year Ended 31 December 2019

#### 1. General Information

#### 1.1 Incorporation and Description of the Business

s Autoleasing, a.s. ("the Company" or "SAL") was created by a Deed of Incorporation as a joint stock company on 15 August 2003 and was incorporated by registration at the Commercial Register kept in the Municipal Court in Prague on 6 October 2003. The principal business activity of the Company is to provide leasing services including instalment sales and providing consumer loans. These activities account for all of the Company's activities and the related revenues are generated in the Czech Republic.

The Company's share capital is CZK 500,000 thousand as at 31 December 2019. The Company's sole shareholder is Česká spořitelna, a.s., holding 100% of the share capital.

The Company has not concluded controlling agreement with the parent company.

valid Czech accounting legislation as separate financial statements for the year ended 31 December 2019. Consolidated financial statements prepared in accordance with International Financial Reporting Standards for the smallest group of entities within the Erste Bank group (Česká spořítelna Financial Group (CSFG)), the Company being part of it, are prepared by the parent company Česká spořítelna, a.s., and published on its website. Consolidated financial statements for the entire group and the largest group of entities of Erste Group Bank are prepared and published on its website by Erste Group Bank AG, based in Austria.

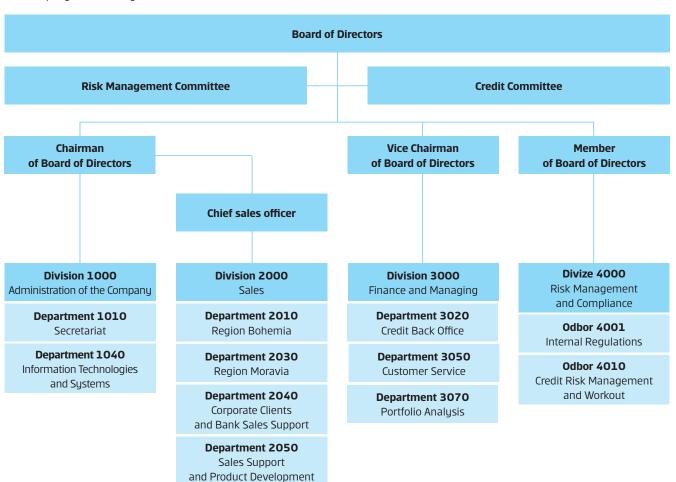
The financial statements have been prepared in accordance with the

#### 1.2 Changes and Amendments in the Commercial Register

In the Commercial Register kept at the Municipal Court in Prague, changes in the composition of the Company's Supervisory Board were noted in 2019. On 1 January 2019 Radka Turková became a member of the Board of Directors and Mr. Tomáš Veverka became a vice-chairman. On 3 June 2019 Miloš Toman became a member of the Supervisory Board.

#### 1.3 Organisational Structure of the Company

The Company has no foreign branch.



#### 1.4 Group Identification

The Company is part of the Česká spořitelna, a.s., financial group. The Company is included in the consolidated group of Česká spořitelna, a.s.

## 1.5 Board of Directors and Supervisory Board as at 31 December 2019

|                    | Position      | Name                   |  |
|--------------------|---------------|------------------------|--|
| Board of Directors | Chairman      | Wilfried Reinhard Elbs |  |
|                    | Vice-Chairman | Tomáš Veverka          |  |
|                    | Member        | Radka Turková          |  |
| Supervisiory       | Chairman      | Jan Seger              |  |
| Board              | Vice-Chairman | Roman Pařil            |  |
|                    | Member        | Petr Vacek             |  |
|                    | Member        | Miloš Toman            |  |
|                    |               |                        |  |

# 2. Accounting Methods and General Accounting Principles

The Company's accounting is maintained and the financial statements were prepared in accordance with Accounting Act 563/1991 Coll., as amended; Regulation 500/2002 Coll., which provides implementation guidance on certain allowances of the Accounting Act for reporting entities which maintain a double-entry bookkeeping system and Czech Accounting Standards for Businesses, as amended.

The accounting is maintained in compliance with general accounting principles, specifically the historical cost valuation basis, the accrual principle, the prudence concept and the going concern assumption.

These financial statements are presented in thousands of Czech crowns (CZK), unless stated otherwise.

### 3. Summary of Significant Accounting Policies

#### 3.1 Tangible and Intangible Fixed Assets

Tangible fixed assets include asset for a separate technical-economic purpose with physical substance which have an estimated useful life greater than one year and a cost greater than CZK 40 thousand on an individual basis.

Intangible fixed assets include asset for a separate technical-economic purpose without physical substance which have an estimated useful life greater than one year and a cost greater than CZK 60 thousand.

Purchased tangible and intangible fixed assets are recorded at their acquisition costs, which consist of the purchase price and related costs (assembly, freight, etc.).

The assets acquired based on the collateralized transfer of the ownership right from loan contracts are recorded in tangible fixed assets in the amount of outstanding receivables from customers.

The cost of fixed asset improvements exceeding CZK 40 thousand and CZK 40 thousand in aggregate for individual tangible and intangible fixed assets, respectively for the taxation period increases the acquisition cost of the related fixed asset.

Tangible assets with a cost below CZK 40 thousand which are not included in the selected low value fixed assets, technical improvements and intangible assets with a cost below CZK 60 thousand are charged to expenses in the period in which they were acquired.

#### **Depreciation for accounting purposes**

#### Assets used by the Company

Assets are depreciated using the straight line method over their estimated useful lives.

Irrespective of their value, art works and assets under construction are not depreciated.

The depreciation periods of the individual asset categories are as follows:

| Asset category                                 | Depreciation period in years |
|--|------------------------------|
| Machinery and equipment                        | 4-12                         |
| Vehicles                                       | 4                            |
| Furniture and fixtures                         | 4-6                          |
| Software, licenses and other intangible assets | 4                            |

#### **Commencement of Depreciation**

Depreciation of tangible and intangible fixed assets for internal use begins in the month following the month the assets are put into use.

Depreciation of leased movable assets commences in the month following the month the assets are put into use by the lessee, based on a putting-into-use record received.

#### Impairment of Leased Assets and Receivables

Allowances to impaired tangible and intangible fixed assets are established and updated as the difference between the carrying value of the relevant asset and its market value, based on a review of prematurely terminated contracts. The allowance is created as the full amount of the estimated difference less any underlying collateral.

Allowances to impaired leased tangible and intangible fixed assets for active contracts is calculated based on the exposure level to which a percentage based on the probability of loss of individual contracts is applied.

The impairment is assessed using a statistical model, which determines a specific impairment allowance for each contract. The level of the allowance depends on the category defined by Czech National Bank ("CNB"), the length of collection period and the course of collection.

For reporting purposes, this calculated allowance is then divided into an allowance to assets and an allowance to receivables, based on an analysis of the whole portfolio by commodity, reflecting the share of allowances arising from prematurely terminated transactions which are created separately against assets (see above) and against receivables (see Note 3.3).

An allowance to advances on tangible fixed assets is created on the basis of an analysis of the entity to which the advance was made.

#### 3.2 Long-term financial assets

Long-term financial assets are equity investments.

#### 3.2.1 Ownership Interests in Subsidiaries

Ownership interests are valued at their acquisition cost upon purchase. The acquisition cost of securities and ownership interests includes direct costs related to the acquisition, e.g. fees and commissions paid to agents, advisors and stock exchanges.

At the date of acquisition of securities and ownership interests, the Company classifies these non-current financial assets based on their underlying characteristics as investments in subsidiaries and in associates.

Investments in companies in which the Company has the power to govern the financial and operating policies so as to obtain benefits from their operations are classified as "Subsidiaries".

As at the balance sheet date, investments in subsidiaries are valued as follows:

- Ownership interests in subsidiaries are valued under the equity method,
- Ownership interests recorded at acquisition cost upon acquisition are revalued at the balance sheet date to reflect the value of the Company's share of the subsidiary's equity.

#### 3.3 Receivables

Long-term trade receivables include loans with a maturity of over one year. Long-term trade receivables – represent the principal of consumer loans provided to individuals, entrepreneurs or legal entities.

Long-term receivable is receivable which is payable after more than one year from the balance sheet date.

Upon origination, receivables are stated at their nominal value as subsequently reduced by appropriate allowances against doubtful and bad amounts.

Receivables consist of outstanding lease payments and the aggregate balance of amounts due from instalment sales and granted consumer loans.

For policy for impairment of leased assets and receivables (see Note 3.1).

Allowances to receivables arising from penalties are recognised in respect of the entire carrying value of these receivable balances.

#### 3.4 Inventory

Seized assets from Stock financing are valued on the basis of the estimated net realizable amount and accounted for as Goods.

#### 3.5 Equity

The share capital of the Company is stated at the amount recorded in the Commercial Register maintained in the Municipal Court. Other capital funds consist of monetary contributions in excess of share capital.

General Meeting may decide to establish a reserve fund from profits and to allocate the net income (or part) as reported in the annual financial statements to the reserve fund. The reserve fund can be used to cover the loss or for any other purpose approved by the General Meeting.

#### 3.6 Trade payables

Trade payables are recorded at their nominal values.

#### 3.7 Loans Received

Loans are stated at their outstanding nominal value. Loan interest is recorded on the accrual basis and included in the profit or loss for the period to which it belongs to.

Any portion of long-term debt which is due within one year of the balance sheet date is classified as short-term debt.

#### 3.8 Provisions

Provisions are created in order to cover future payables or expenses the purpose of which is known and is probable that they will arise although their amount and date of arising are usually uncertain.

### 3.9 Foreign Currency Translation to the Czech Curency

Assets and liabilities acquired in a foreign currency are translated and recorded in CZK at the rate of exchange valid as at the transaction date and at the balance sheet date, the monetary items were translated at the exchange rate valid on 31 December published by the Czech National Bank.

All exchange gains and losses on cash, receivables and liabilities balances are recorded in the income statement all together while in previous years they were reported separately.

### **3.10 Taxes**

#### 3.10.1 Depreciation of Fixed Assets for Tax Purposes

Assets held under finance leases from contracts concluded since 1 January 2008 are depreciated in accordance with § 31 of Act No. 586/1992 Coll., on Income Taxes as amended, as this method appropriately spreads depreciation over the lease term.

#### 3.10.2 Current Tax Payable

The current tax payable is based on taxable profit for the reporting period.

Taxable profit differs from the net profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other periods and it further excludes items that are never taxable or deductible, further adjusted by tax allowances and potential credits of tax paid abroad.

The current tax payable is determined using tax rates applicable as at the balance sheet date.

#### 3.10.3 Deferred tax

 $\label{lem:control} \mbox{ Deferred tax is accounted for using the balance sheet liability method.}$ 

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent to which it is no longer probable that sufficient taxable profit will be available to allow all or part of the asset to be recovered.

Deferred tax is charged or credited to the income statement, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also included in equity.

Deferred tax assets and liabilities are offset and reported on an aggregate net basis in the balance sheet, except when partial tax assets cannot be offset against partial tax liabilities.

#### 3.11 Borrowing Costs

Borrowing costs directly attributable to the acquisition, construction or production of fixed assets are added to the cost of those assets.

#### 3.12 Revenue Recognition

Revenues are divided into operational and financial.

Revenues relating to future periods are recognised on the accrual basis:

- Interest from provided loans is accrued over the loan contract period and is always recognised as at the last day of the month.
- Fees for the processing of contracts are accrued on
  a straight-line basis over the contract period and are always
  recognised as at the last day of the month; Other revenues
  are recognised on an accrual basis into income for the period
  in which they were earned.

#### **3.13 Costs**

Costs are recorded on the accrual basis, i.e. in the period to which they belong to.

Dealer commissions are deferred and amortised over the contract term on a straight-line basis.

#### 3.14 Use of Estimates

The presentation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets (specifically receivables and tangible assets) and liabilities at the balance sheet date and the reported amounts of revenues and expenses during the reporting period. Management of the Company has made these estimates and assumptions on the basis of all the relevant information available.

#### 3.15 Cash Flow Statement

The cash flow statement is prepared using the indirect method. Cash equivalents include current liquid assets which is easily convertible into cash in an amount known in advance.

#### 4. Balance Sheet and Income Statement – Additional Information

#### 4.1 Fixed assets

#### 4.1.1 Intangible Fixed Assets

#### **Acquisition cost**

| CZK ths.  | As at<br>1 January<br>2018 | Additions | Disposals | As at<br>31 December<br>2018 | Additions | Disposals | As at<br>31 December<br>2019 |
|-----------|----------------------------|-----------|-----------|------------------------------|-----------|-----------|------------------------------|
| Royalties | 18,836                     | 1,352     | -         | 20,188                       | 875       | (1,492)   | 19,571                       |
| Software  | 143,948                    | 11,499    | -         | 155,447                      | 3,597     | (15,914)  | 143,130                      |
| Total     | 162,784                    | 12,851    | -         | 175,635                      | 4,472     | (17,406)  | 162,701                      |

### **Accumulated amortisation**

| CZK ths.  | As at<br>1 January<br>2018 | Additions | Disposals | As at<br>31 December<br>2018 | Additions | Disposals | As at<br>31 December<br>2019 |
|-----------|----------------------------|-----------|-----------|------------------------------|-----------|-----------|------------------------------|
| Royalties | (14,960)                   | (1,032)   | -         | (15,992)                     | (738)     | 1,491     | (15,239)                     |
| Software  | (116,916)                  | (7,110)   | -         | (124,026)                    | (8,695)   | 15,914    | (116,807)                    |
| Total     | (131,876)                  | (8,142)   | -         | (140,018)                    | (9,433)   | 17,405    | (132,046)                    |

## Net book value

| CZK ths.                | As at<br>1 January<br>2018 | As at<br>31 December<br>2018 | As at<br>31 December<br>2019 |
|-------------------------|----------------------------|------------------------------|------------------------------|
| Royalties               | 3,876                      | 4,196                        | 4,332                        |
| Software                | 27,032                     | 31,421                       | 26,323                       |
| Total, incl. allowances | 30,908                     | 35,617                       | 30,655                       |

All the intangible fixed assets are used by the Company.

## Amortisation of intangible fixed assets.

| CZK ths. | 2018  | 2019  |
|----------|-------|-------|
| Total    | 8,142 | 9,433 |

### **4.1.2** Tangible Fixed Assets

## 4.1.2.1 Own Tangible Fixed Assets

## **Acquisition costs**

| CZK ths.  | As at<br>1 January<br>2018 | Additions | Disposals | As at<br>31 December<br>2018 | Additions | Disposals | As at<br>31 December<br>2019 |
|---|----------------------------|-----------|-----------|------------------------------|-----------|-----------|------------------------------|
| Individual movable assets                           | 34,179                     | 6,619     | (2,344)   | 38,454                       | 24,041    | (24,431)  | 38,064                       |
| – Machinery and equipment                           | 20,576                     | 2,067     | (95)      | 22,548                       | -         | (22,118)  | 430                          |
| – Vehicles  | 13,603                     | 4,552     | (2,249)   | 15,906                       | 1,997     | (2,313)   | 15,590                       |
| – IT equipment                                      | -                          | -         | -         | -                            | 22,044    | -         | 22,044                       |
| Tangible fixed assets in the course of construction | _                          | 589       |           | 589                          | 1,616     | (2,205)   | _                            |
| Total   | 34,179                     | 7,208     | (2,344)   | 39,043                       | 25,657    | (26,636)  | 38,064                       |

## **Accumulated depreciation**

| <u> </u>                  |                            |           |           |                              |           |           |                              |
|---------------------------|----------------------------|-----------|-----------|------------------------------|-----------|-----------|------------------------------|
| CZK ths.                  | As at<br>1 January<br>2018 | Additions | Disposals | As at<br>31 December<br>2018 | Additions | Disposals | As at<br>31 December<br>2019 |
| Individual movable assets | (18,166)                   | (4,633)   | 1,650     | (21,149)                     | (21,037)  | 17,083    | (25,103)                     |
| – Machinery and equipment | (14,160)                   | (2,048)   | 95        | (16,113)                     | (6)       | 15,768    | (351)                        |
| – Vehicles                | (4,006)                    | (2,585)   | 1,555     | (5,036)                      | (3,154)   | 1,315     | (6,875)                      |
| – IT equipment            | -                          | -         | -         | -                            | (17,877)  | _         | (17,877)                     |
| Total                     | (18,166)                   | (4,633)   | 1,650     | (21,149)                     | (21,037)  | 17,083    | (25,103)                     |

<sup>\*</sup>Additions and disposals to accumulated depreciation include both the additions and disposals to accumulated depreciation and the net book value of fixed assets sold and/or damaged.

### Net book value

| CZK ths.  | As at<br>1 January<br>2018 | As at<br>31 December<br>2018 | As at<br>31 December<br>2019 |
|---|----------------------------|------------------------------|------------------------------|
| Individual movable assets                           | 16,013                     | 17,305                       | 12,961                       |
| – Machinery and equipment                           | 6,416                      | 6,435                        | 79                           |
| – Vehicles  | 9,597                      | 10,870                       | 8,715                        |
| – IT equipment                                      | _                          | _                            | 4,167                        |
| Tangible fixed assets in the course of construction | _                          | 589                          | -                            |
| Total   | 16,013                     | 17,894                       | 12,961                       |

## Depreciation of tangible fixed assets

| 31 December | 31 December |
|-------------|-------------|
| 2018        | 2019        |
| Total 4,633 | 5,552       |

## 4.1.2.2 Tangible Leased Fixed Assets and Seized Assets

## **Acquisition cost**

| CZK ths.  | As at<br>1 January<br>2018 | Additions | Disposals   | As at<br>31 December<br>2018 | Additions | Disposals | As at<br>31 December<br>2019 |
|---|----------------------------|-----------|-------------|------------------------------|-----------|-----------|------------------------------|
| Individual movable assets                           | 1,577,309                  | 678,328   | (603,938)   | 1,651,699                    | 454,148   | (508,854) | 1,596,993                    |
| – Machinery and equipment                           | 145,356                    | -         | (52,380)    | 92,976                       | -         | (53,255)  | 39,721                       |
| – Vehicles  | 1,370,622                  | 586,301   | (437,227)   | 1,519,696                    | 390,180   | (387,560) | 1,522,316                    |
| – Furniture and fixtures                            | 5,126                      | -         | (3,215)     | 1,911                        | -         | _         | 1,911                        |
| – Seized assets from client loans                   | 56,205                     | 92,027    | (111,116)   | 37,116                       | 63,968    | (68,039)  | 33,045                       |
| Tangible fixed assets in the course of construction | -                          | 586,291   | (586,291)   | _                            | 390,279   | (390,279) | _                            |
| Advances paid for tangible fixed assets             | _                          | 4,265     | (4,265)     | _                            | _         | _         | -                            |
| Total   | 1,577,309                  | 1,268,884 | (1,194,494) | 1,651,699                    | 844,427   | (899,133) | 1,596,993                    |

## **Accumulated depreciation**

| ·                                 |                            |           |           |                              |           |           |                              |
|-----------------------------------|----------------------------|-----------|-----------|------------------------------|-----------|-----------|------------------------------|
| CZK ths.                          | As at<br>1 January<br>2018 | Additions | Disposals | As at<br>31 December<br>2018 | Additions | Disposals | As at<br>31 December<br>2019 |
| Individual movable assets         | (717,981)                  | (567,865) | 603,928   | (681,917)                    | (492,133) | 508,485   | (665,566)                    |
| – Machinery and equipment         | (118,492)                  | (11,941)  | 52,379    | (78,054)                     | (6,755)   | 53,256    | (31,553)                     |
| – Vehicles                        | (595,270)                  | (444,409) | 437,217   | (602,462)                    | (417,502) | 387,544   | (632,420)                    |
| – Furniture and fixtures          | (4,219)                    | (398)     | 3,215     | (1,402)                      | (191)     | -         | (1,593)                      |
| – Seized assets from client loans | _                          | (111,117) | 111,117   | -                            | (67,685)  | 67,685    | -                            |
| Total                             | (717,981)                  | (567,865) | 603,928   | (681,917)                    | (492,133) | 508,485   | (665,566)                    |

<sup>\*</sup> Additions and disposals to accumulated depreciation include both the additions and disposals to accumulated depreciation and the net book value of fixed assets sold and/or damaged.

#### **Allowances**

| CZK ths.  | As at<br>1 January<br>2018 | Additions | Disposals | As at<br>31 December<br>2018 | Additions | Disposals | As at<br>31 December<br>2019 |
|---|----------------------------|-----------|-----------|------------------------------|-----------|-----------|------------------------------|
| Allowances to equipment   | (47,526)                   | (136,092) | 125,135   | (58,483)                     | (85,376)  | 94,652    | (49,207)                     |
| <ul> <li>Allowances to tangible fixed assets</li> </ul>               | (8,648)                    | (66,501)  | 48,355    | (26,794)                     | (42,217)  | 47,107    | (21,904)                     |
| <ul> <li>Allowances to seized assets<br/>from client loans</li> </ul> | (38,878)                   | (69,591)  | 76,780    | (31,689)                     | (43,159)  | 47,545    | (27,303)                     |
| Total   | (47,526)                   | (136,092) | 125,135   | (58,483)                     | (85,376)  | 94,652    | (49,207)                     |

#### Net book value

| CZK ths.                          | As at<br>1 January<br>2018 | As at<br>31 December<br>2018 | As at<br>31 December<br>2019 |
|-----------------------------------|----------------------------|------------------------------|------------------------------|
| Individual movable assets         | 811,802                    | 911,299                      | 882,220                      |
| – Machinery and equipment         | 26,864                     | 14,923                       | 8,168                        |
| – Vehicles                        | 766,703                    | 890,440                      | 867,992                      |
| – Furniture and fixtures          | 908                        | 509                          | 318                          |
| – Seized assets from client loans | 17,327                     | 5,427                        | 5,742                        |
| Total                             | 811,802                    | 911,299                      | 882,220                      |

## Depreciation of tangible fixed assets

| CZK ths. 31 December 201 | 31 December<br>2019 |
|--------------------------|---------------------|
| Total 276,38             | 277,002             |

## Leasing portfolio structure

| Commodity                             | Portfolio<br>share in %<br>2018 | Portfolio<br>share in %<br>2019 |
|---------------------------------------|---------------------------------|---------------------------------|
| Passenger cars                        | 60.83%                          | 60.28%                          |
| Commercial vehicles                   | 14.62%                          | 19.89%                          |
| Trucks                                | 18.48%                          | 17.47%                          |
| Trailer and semi-trailer              | 1.07%                           | 0.00%                           |
| Tractor units                         | 1.17%                           | 0.00%                           |
| Buses                                 | 1.73%                           | 1.15%                           |
| Ship and railway technology           | 0.41%                           | 0.26%                           |
| Total traffic engineering             | 98.31%                          | 99.05%                          |
| Machinery                             | 0.40%                           | 0.29%                           |
| Interior and service equipment        | 0.57%                           | 0.17%                           |
| Other purpose machines                | 0.26%                           | 0.00%                           |
| Energy machines                       | 0.24%                           | 0.00%                           |
| Other machinery and equipment         | 0.22%                           | 0.49%                           |
| Total machinery and equipment         | 1.69%                           | 0.95%                           |
| Total net book value excl. allowances | 100.00%                         | 100.00%                         |

## 4.1.3 Long-term Investments

#### **Ownership Interests in Subsidiaries**

As at 31 December 2019, the Company holds 100% ownership interest in DINESIA a.s. (former Leasing České spořitelny, a.s.). The ownership interest in DINESIA a.s. was acquired based on a contract, from Česká spořitelna, a.s., in 2008.

As at 31 December 2019, the Company holds 100% ownership interest in s Autoleasing SK, s. r. o; the ownership interest was acquired through establishing a subsidiary in 2012.

#### 2019

| Subsidiaries<br>CZK ths. | As at<br>1 January<br>2019 | Additions | Revaluation | As at<br>31 December<br>2019 |
|--------------------------|----------------------------|-----------|-------------|------------------------------|
| DINESIA a.s.             | 6,932                      | _         | 3,620       | 10,552                       |
| s Autoleasing SK, s.r.o. | 109,324                    | 1,958     | -           | 111,282                      |
| Total                    | 116,256                    | 1,958     | 3,620       | 121,834                      |

### 2018

| Subsidiaries<br>CZK ths. | As at<br>1 January<br>2018 | Additions | Revaluation | As at<br>31 December<br>2018 |
|--------------------------|----------------------------|-----------|-------------|------------------------------|
| DINESIA a.s.             | 20,250                     | _         | (13,318)    | 6,932                        |
| s Autoleasing SK, s.r.o. | 101,475                    | 7,849     | -           | 109,324                      |
| Total                    | 121,725                    | 7,849     | (13,318)    | 116,256                      |

## **Acquisition cost**

| Name<br>CZK ths.         | Registered office           | Acquisition<br>price | Voting<br>rights | Equity  | Profit for<br>the year | Dividends<br>and other<br>income<br>per year | Valuation<br>as at<br>31 December<br>2019 |
|--------------------------|-----------------------------|----------------------|------------------|---------|------------------------|--|---|
| DINESIA a.s.             | Střelničná 8/1680, Prague 8 | 2,105                | 100%             | 10,552  | 3,620                  | -  | 10,552                                    |
| s Autoleasing SK, s.r.o. | Vajnorská 100/A, Bratislava | 40,538               | 100%             | 111,282 | 3,297                  | -  | 111,282                                   |
| Total                    |                             | 42,643               |                  | 121,834 | 6,917                  | _  | 121,834                                   |

<sup>\*</sup>Data for the year 2019 are based on audited Financial Statements.

#### 4.2 Inventory

#### **4.2.1 Goods**

## **Acquisition cost**

| 31 Dece                            | As at<br>mber<br>2018 | As at<br>31 December<br>2019 |
|------------------------------------|-----------------------|------------------------------|
| Seized assets from stock financing | 2,660                 | -                            |
| Total 2                            | ,660                  | _                            |

## Changes in allowances

| CZK ths.  | As at<br>1 January<br>2018 | Additions | Disposals | As at<br>31 December<br>2018 | Additions | Disposals | As at<br>31 December<br>2019 |
|---|----------------------------|-----------|-----------|------------------------------|-----------|-----------|------------------------------|
| Allowance – Seized assets<br>from stock financing | (4,330)                    | -         | 1,670     | (2,660)                      | -         | 2,660     | -                            |
| Total   | (4,330)                    | -         | 1,670     | (2,660)                      | -         | 2,660     | _                            |

## **4.3 Long-term Receivables**

The Company records long-term trade receivables from loan contracts with maturity over one year. These receivables are all due to be paid.

#### **Gross value**

| CZK ths.                                    | As at<br>1 January<br>2018 | Change in<br>loans | As at<br>31 December<br>2018 | Change in<br>Ioans | As at<br>31 December<br>2019 |
|---|----------------------------|--------------------|------------------------------|--------------------|------------------------------|
| Loans granted – private person              | 1,806,710                  | 172,436            | 1,979,146                    | (120,466)          | 1,858,680                    |
| Loans granted – entrepreneur / legal entity | 3,650,539                  | 685,951            | 4,336,490                    | 492,475            | 4,828,965                    |
| Total                                       | 5,457,249                  | 858,387            | 6,315,636                    | 372,009            | 6,687,645                    |

### **Allowances**

| CZK ths.                                | As at<br>1 January<br>2018 | Additions | Disposals | As at<br>31 December<br>2018 | Additions | Disposals | As at<br>31 December<br>2019 |
|---|----------------------------|-----------|-----------|------------------------------|-----------|-----------|------------------------------|
| Allowance – private person              | (2,733)                    | (43,250)  | 24,639    | (21,344)                     | (23,718)  | 34,320    | (10,742)                     |
| Allowance – Entrepreneur / legal entity | (9,343)                    | (233,003) | 158,775   | (83,572)                     | (155,272) | 180,605   | (58,239)                     |
| Total                                   | (12,076)                   | (276,253) | 183,414   | (104,916)                    | (178,990) | 214,925   | (68,981)                     |

### Net value

| CZK ths.                                    | As at<br>1 January<br>2018 | As at<br>31 December<br>2018 | As at<br>31 December<br>2019 |
|---|----------------------------|------------------------------|------------------------------|
| Loans granted – private person              | 1,803,977                  | 1,957,802                    | 1,847,938                    |
| Loans granted – entrepreneur / legal entity | 3,641,196                  | 4,252,918                    | 4,770,726                    |
| Total                                       | 5,445,173                  | 6,210,720                    | 6,618,664                    |

### 4.4 Shot-term Receivables

### 4.4.1 Aging of Trade Receivables

Trade receivables represent the aggregate of receivables arising from lease instalments, instalment sales and loan contracts.

| CZK ths.                           | As at<br>31 December<br>2018 | As at<br>31 December<br>2019 |
|------------------------------------|------------------------------|------------------------------|
| Receivables from instalment sales  | 10,827                       | 10,823                       |
| Receivables from lease instalments | 12,602                       | 7,983                        |
| Receivables from consumer loans    | 2,912,580                    | 3,254,750                    |
| Other receivables                  | 136                          | 1,888                        |
| Total receivables                  | 2,936,145                    | 3,275,444                    |

| Year      | Before     |              |                |                 |              | Past due             | Total     |
|-----------|------------|--------------|----------------|-----------------|--------------|----------------------|-----------|
| CZK ths.  | due date — | 0–90<br>days | 91–180<br>days | 181–360<br>days | 1–2<br>years | More than<br>2 years |           |
| 2019      |            |              |                |                 |              |                      |           |
| Gross     | 3,168,723  | 25,054       | 9,730          | 15,256          | 17,558       | 39,123               | 3,275,444 |
| Allowance |            |              |                |                 |              |                      | (141,643) |
| Net       |            |              |                |                 |              |                      | 3,133,801 |
| 2018      |            |              |                |                 |              |                      |           |
| Gross     | 2,781,085  | 29,410       | 30,636         | 43,692          | 14,930       | 36,394               | 2,936,147 |
| Allowance |            |              |                |                 |              |                      | (198,730) |
| Net       |            |              |                |                 |              |                      | 2,737,417 |

### 4.4.2 Allowances to Short-term Receivables

| CZK ths.                         | As at<br>1 January<br>2018 | Additions | Disposals | As at<br>31 December<br>2018 | Additions | Disposals | As at<br>31 December<br>2019 |
|----------------------------------|----------------------------|-----------|-----------|------------------------------|-----------|-----------|------------------------------|
| Current contracts                | (5,644)                    | (125,882) | 84,077    | (47,449)                     | (93,347)  | 104,821   | (35,975)                     |
| Prematurely terminated contracts | (72,629)                   | (164,677) | 148,688   | (88,618)                     | (133,683) | 161,778   | (60,523)                     |
| Contractual penalties            | (24,965)                   | (24,770)  | 22,429    | (27,306)                     | (15,096)  | 23,225    | (19,177)                     |
| Bankruptcy                       | (27,463)                   | (18,590)  | 10,697    | (35,356)                     | (7,811)   | 17,199    | (25,968)                     |
| Total allowances to receivables  | (130,701)                  | (333,919) | 265,892   | (198,730)                    | (249,937) | 307,023   | (141,643)                    |
| Stock financing                  | (47,108)                   | (87,167)  | 73,765    | (60,510)                     | (171,127) | 123,982   | (107,655)                    |
| Total allowances to receivables  | (177,809)                  | (421,086) | 339,656   | (259,240)                    | (421,064) | 431,005   | (249,298)                    |

### 4.4.3 Short-term Receivables including Intercompany Receivables

| Company name As CZK ths. 31 Decemb            | er | As at<br>31 December<br>2019 |
|---|----|------------------------------|
| Česká spořitelna, a.s.                        | 36 | 1,144                        |
| s Autoleasing SK, s.r.o.                      | -  | 1,888                        |
| Total short-term intercompany receivables 1,1 | 36 | 3,032                        |
| Receivables to third parties 4,360,0          | 52 | 4,868,619                    |
| Total short-term receivables (gross) 4,361,1  | 8  | 4,871,651                    |

#### 4.5 Other receivables

#### 4.5.1 Tax receivables and Short-term Advances Paid

Tax receivables include receivables arising from income tax and VAT.

The advance payments include in particular items related to facility management and advances paid to suppliers in the ordinary course of business.

#### 4.5.2 Estimated receivables

| CZK ths. 31 Deco                | As at<br>ember<br>2018 | As at<br>31 December<br>2019 |
|---------------------------------|------------------------|------------------------------|
| Insurance commissions           | 8,640                  | 11,990                       |
| Other                           | 1,038                  | 832                          |
| Interest income on dealer loans | 5,134                  | 18,517                       |
| Unbilled receivables            | _                      | 1,200                        |
| Total estimated receivables 24  | 4,812                  | 32,539                       |

#### 4.5.3 Other receivables

| CZK ths.                             | As at<br>31 December<br>2018 | As at<br>31 December<br>2019 |
|--------------------------------------|------------------------------|------------------------------|
| Short-term loan to suppliers – Gross | 1,390,512                    | 1,552,167                    |
| Loan allowances                      | (60,510)                     | (107,655)                    |
| Short-term loan to suppliers – Net   | 1,330,002                    | 1,444,512                    |
| Other receivables                    | 4                            | 4                            |
| Total other receivables              | 1,330,006                    | 1,444,516                    |

Other receivables include short-term loans provided to the suppliers of leased assets.

#### 4.6 Cash

| CZK ths.     | As at<br>31 December<br>2018 | As at<br>31 December<br>2019 |
|--------------|------------------------------|------------------------------|
| Cash in hand | 101                          | 376                          |
| Cash at bank | 31,769                       | 28,438                       |
| Total cash   | 31,870                       | 28,814                       |

#### 4.7 Prepaid expenses

Prepaid expenses include supplied services invoiced in the current period but related partially to the subsequent period. These expenses will be charged against income in the period to which they relate on the accrual basis.

Prepaid expenses include commissions for the mediation of business transactions. The commission expenses are charged against income over the term of the lease and loan contract.

Accrued income include unbilled lease revenues and unbilled interest on loans granted, which are recognized into income in the year in which they were earned.

#### 4.8 Deferred tax

Deferred tax asset can be analysed as follows:

| Deferred tax arising from CZK ths.          | As at<br>1 January<br>2018 | Additions | Disposals | As at<br>31 December<br>2018 | Additions | Disposals | As at<br>31 December<br>2019 |
|---|----------------------------|-----------|-----------|------------------------------|-----------|-----------|------------------------------|
| Net book value of fixed assets              | 60,677                     | 7,088     | -         | 67,765                       | 8,075     | -         | 75,840                       |
| Non-current financial assets                | (3,447)                    | 2,530     | -         | (917)                        | _         | (688)     | (1,605)                      |
| Allowances to fixed assets                  | 9,853                      | -         | (3,327)   | 6,526                        | 2,823     | -         | 9,349                        |
| Allowances to receivables                   | 8,229                      | 6,076     | -         | 14,305                       | _         | (14,305)  | -                            |
| Reserves and allowances for loans           | -                          | -         | -         | _                            | 5,382     | -         | 5,382                        |
| Unpaid social security and health insurance | 2,778                      | 3,034     | (2,778)   | 3,034                        | 191       | -         | 3,225                        |
| Total                                       | 78,090                     | 18,728    | (6,105)   | 90,713                       | 16,471    | (14,993)  | 92,191                       |

The increase of deferred tax asset in the year 2019 of CZK 1,478 thousand (2018: CZK 12,623 thousand) was recognized in the amount of CZK (688) thousand (2018: (5,563) thousand) in equity and in the amount of CZK 2,166 thousand (2018: (7,060) thousand) as income tax.

#### 4.9 Equity

The Annual General Meetings held on 24 June 2019 approved the profit distribution for 2018 (see Statement of Changes in Shareholders' Equity). In accordance with its Articles of Association, the Company allocated a portion of profit to the reserve fund in amount of CZK 6,157 thousand.

Disposable profit for year 2018 in amount CZK 116,987 thousand, was transferred into the retained earnings account.

The Company expects to use the profit of 2019 to allocation to reserve fund and retained earnings.

#### 4.9.1 Differences Arising from Revaluation of Assets and Liabilities

| Ownership interest<br>CZK ths.                    | Revaluation<br>as at<br>1 January<br>2018 | Additions | Disposals | Revaluation<br>as at<br>31 December<br>2018 | Additions | Disposals | Revaluation<br>as at<br>31 December<br>2019 |
|---|---|-----------|-----------|---|-----------|-----------|---|
| DINESIA a.s.                                      | 18,145                                    | -         | (13,318)  | 4,827                                       | 3,620     | -         | 8,447                                       |
| s Autoleasing SK, s.r.o.                          | (30,277)                                  | 7,849     | -         | (22,428)                                    | 1,959     | -         | (20,469)                                    |
| Deferred tax arising from revaluation differences | (3,447)                                   | 2,530     |           | (917)                                       | _         | (688)     | (1,605)                                     |
| Total revaluation                                 | (15,579)                                  | 10,379    | (13,318)  | (18,518)                                    | 5,579     | (688)     | (13,627)                                    |

#### **4.10 Provisions**

In the 2019 the Company used part of the provision for litigation in amount of CZK 8,367 thousand. At the end of 2019, the provision amounted to CZK 4,041 thousand (2018: CZK 12,408 thousand).

#### 4.11 Bank loans and Borrowings

#### 4.11.1 Bank Loans

| CZK ths.              | As at<br>31 December<br>2018 | As at<br>31 December<br>2019 |
|-----------------------|------------------------------|------------------------------|
| Long-term bank loans  | 5,143,889                    | 6,618,793                    |
| Short-term bank loans | 4,571,937                    | 3,806,974                    |
| Total bank loans      | 9,715,826                    | 10,425,767                   |

#### 2019

| Bank/Creditor<br>CZK ths. | As at<br>31 December<br>2019 | Type of collateral | Currency |
|---------------------------|------------------------------|--------------------|----------|
| Česká spořitelna, a.s.    | 9,514,089                    | no collateral      | CZK      |
| Česká spořitelna, a.s.    | 308,305                      | no collateral      | EUR      |
| Raiffeisenbank a.s.       | 308,506                      | bank guarantee     | CZK      |
| UniCredit Bank Praha      | 128,472                      | bank guarantee     | CZK      |
| UniCredit Bank Praha      | 86,395                       | bank guarantee     | EUR      |
| ING Bank                  | 80,000                       | no collateral      | CZK      |
|                           | 10,425,767                   |                    |          |

#### 2018

| Bank/Creditor<br>CZK ths. | As at<br>31 December<br>2018 | Type of collateral | Currency |  |
|---------------------------|------------------------------|--------------------|----------|--|
| Česká spořitelna, a.s.    | 7,792,338                    | no collateral      | CZK      |  |
| Česká spořitelna, a.s.    | 232,028                      | no collateral      | EUR      |  |
| Raiffeisenbank a.s.       | 556,899                      | bank guarantee     | CZK      |  |
| ING Bank N.V.             | 800,000                      | no collateral      | CZK      |  |
| UniCredit Bank Praha      | 236,806                      | bank guarantee     | CZK      |  |
| UniCredit Bank Praha      | 97,755                       | bank guarantee     | EUR      |  |
|                           | 9,715,826                    |                    |          |  |
|                           |                              |                    |          |  |

### 4.11.2 Payment Schedule of Bank Loans as at 31 December 2019

| Bank/Creditor<br>CZK ths. | 2020      | 2021      | 2022      | 2023      | 2024    | 2025    | 2026   | 2027   | Total      |
|---------------------------|-----------|-----------|-----------|-----------|---------|---------|--------|--------|------------|
| Raiffeisenbank a.s.       | 159,423   | 91,917    | 38,833    | 15,000    | 3,333   | -       | -      | -      | 308,506    |
| UniCredit Bank Praha      | 165,561   | 38,889    | 10,417    | -         | -       | -       | -      | -      | 214,867    |
| ING                       | 80,000    | -         | -         | -         | -       | -       | -      | -      | 80,000     |
| Česká spořitelna, a.s.    | 3,401,990 | 2,551,064 | 1,824,489 | 1,144,400 | 612,361 | 206,527 | 61,522 | 20,041 | 9,822,394  |
| Total                     | 3,806,974 | 2,681,870 | 1,873,739 | 1,159,400 | 615,694 | 206,527 | 61,522 | 20,041 | 10,425,767 |

In accordance with applicable accounting standards, a portion of loans due by 31 December 2019 is presented in short-term bank loans.

Based on existing framework agreements with banks, the Company anticipates ongoing re-financing of the current portions of loans with new sources on a short- or medium-term basis. Management of cash flow is carried out on a regular short- and medium-term basis in cooperation with the parent bank.

#### **4.12 Currentl Liabilities**

#### 4.12.1 Short-term Advances Received

Short-term advances received totalling CZK 66,588 thousand (31 December 2018: CZK 64,174 thousand) include in particular payments received before the receivable due date.

### 4.12.2 Aging of Current Trade Payables

| Before due date CZK ths. As at CZK ths. 31 December 2018 | As at<br>31 December<br>2019 |
|--|------------------------------|
| Current trade payables 5,356                             | 1,196                        |

The Company has no overdue trade payables.

Current trade payables comprise payables to suppliers.

#### 4.12.3 Other Shor-term Liabilities

| CZK ths.                         | As at<br>31 December<br>2018 | As at<br>31 December<br>2019 |
|----------------------------------|------------------------------|------------------------------|
| Liabilities to employees         | 5,432                        | 5,690                        |
| Liabilities from social security | 2,745                        | 2,718                        |
| Due to government – taxes        | 1,828                        | 1,216                        |
| Estimated payables               | 101,475                      | 90,228                       |
| – unbilled deliveries            | 78,884                       | 67,213                       |
| – other                          | 22,591                       | 23,015                       |
| Other liabilities                | 5,437                        | 5,277                        |
| Total Short-term liabilities     | 116,917                      | 105,129                      |

Overview of short-term liabilities from the perspective of related parties is disclosed in the following table:

| Company name<br>CZK ths.                    | As at<br>31 December<br>2018 | As at<br>31 December<br>2019 |
|---|------------------------------|------------------------------|
| Česká spořitelna, a.s. – loan interest      | 7,594                        | 12,149                       |
| Česká spořitelna, a.s. – risk participation | 1,748                        | 1,731                        |
| Total short-term intercompany payables      | 9,342                        | 13,880                       |

Other liabilities include fees for guarantees received from Česká spořitelna, a.s., due to participation in the risk related to business transactions concluded which will be offset with outstanding receivables from prematurely terminated contracts once final settlement with the customer is completed.

#### **4.13 Deferred Income**

| CZK ths.  As at 31 December 2018        | As at<br>31 December<br>2019 |
|---|------------------------------|
| Lease instalments 81,258                | 70,749                       |
| Fee for entering into agreements 16,767 | 8,064                        |
| Total deferred income 98,025            | 78,813                       |

## 4.14 Revenues from Ordinary Activities by Principal Activity

| CZK ths.   | 2018    | 2019    |
|--|---------|---------|
| Loan item sales (sales of goods)                                 | 31      | 833     |
| Sales of goods total   | 31      | 833     |
| Finance lease  | 202,518 | 192,996 |
| Operating lease  | 108,571 | 127,055 |
| Other  | 15,202  | 18,007  |
| Total lease (sales of own products and services)                 | 326,291 | 338,058 |
| Commissions for the mediation of insurance                       | 50,064  | 52,092  |
| Revenues from fees for loan agreements conclusion and processing | 15,738  | 8,754   |
| Revenues from other fees   | 27,786  | 25,589  |
| Other revenues   | 4,401   | 569     |
| Total revenues from the sale of products and services            | 424,280 | 425,062 |
| Total revenues from the sale of goods, products and services     | 424,311 | 425,895 |

All revenues from ordinary activities come from the Czech Republic market.

## **4.15 Related Party Transactions**

## **4.15.1** Revenues Generated from Related Party Transaction

| Entity                                       | Relation to company | 2018  | 2019  |
|--|---------------------|-------|-------|
| CZK ths.                                     | Relation to company | 2016  | 2013  |
| Česká spořitelna, a.s.                       | Parent company      | 79    | 3,419 |
| s Autoleasing SK, s.r.o.                     | Subsidiary          | 5,031 | 1,761 |
| Stavební spořitelna, a.s.                    | Sister company      | 96    | 49    |
| Erste Leasing, a.s.                          | Sister company      | 172   | 12    |
| Factoring České spořitelny, a.s.             | Sister company      | 9     | 30    |
| Česká spořitelna – penzijní společnost, a.s. | Sister company      | 18    | 12    |
| Erste Grantika advisory, a.s.                | Sister company      | 15    | 10    |
| Věrnostní program iBOD, a.s.                 | Sister company      | 154   | 122   |
| Procurement Services CZ, s.r.o.              | Other related party | 1,099 | 188   |
| Total  |                     | 6,713 | 5,603 |

## **4.15.2** Expenses Incurred from Related Party Transactions

## 2019

| Entity<br>CZK ths.              | Relation to Company | Services | Other costs | Finance cost | Total   |
|---------------------------------|---------------------|----------|-------------|--------------|---------|
| Česká spořitelna, a.s.          | Parent company      | 16,319   | 4,941       | 133,427      | 154,687 |
| S Autoleasing SK, s.r.o.        | Subsidiary          | -        | 9           | -            | 9       |
| Procurement Services CZ, s.r.o. | Other related party | 234      | _           | _            | 234     |
| Total                           |                     | 16,553   | 4,950       | 133,427      | 154,930 |

#### 2018

| Entity<br>CZK ths.              | Relation to Company | Services | Other costs | Finance cost | Total   |
|---------------------------------|---------------------|----------|-------------|--------------|---------|
| Erste Group Bank AG             | Other related party | 355      | _           | -            | 355     |
| Česká spořitelna, a.s.          | Parent company      | 21,629   | 966         | 105,845      | 128,440 |
| Procurement Services CZ, s.r.o. | Other related party | 69       | (413)       | _            | (344)   |
| Total                           |                     | 22,053   | 553         | 105,845      | 128,451 |

## **4.16 Consumption**

| CZK ths.                                 | 2018  | 2019  |
|--|-------|-------|
| Consumed material                        | 1,687 | 3,536 |
| Energy and fuel consumption              | 2,741 | 923   |
| Total consumption of material and energy | 4,428 | 4,459 |

### **4.17 Services**

| CZK ths.   | 2018    | 2019    |
|--|---------|---------|
| Marketing  | 26,587  | 25,773  |
| Statutory auditor's fees                                       | 1,650   | 1,442   |
| Services related to the extraordinary termination of contracts | 9,485   | 8,191   |
| Professional services – agreements                             | 13,969  | 14,624  |
| Training   | 1,050   | 1,015   |
| Telephone, fax, postal charges                                 | 2,316   | 2,072   |
| Repairs and maintenance  | 3,712   | 4,758   |
| Travel expenses  | 465     | 683     |
| Outsourcing  | 4,324   | 4,316   |
| Commissions for trade partners                                 | 342,198 | 321,470 |
| Rental   | 7,682   | 7,919   |
| Other services related to leasing                              | 15,022  | 20,063  |
| Other  | 14,494  | 20,550  |
| Total  | 442,955 | 432,876 |

## 4.18 Staff Costs and Number of Employees

The average number of employees and staff costs in 2019 and 2018 are as follows:

## 2019

| CZK ths.   | Number | Wages and<br>salaries | Bonuses to<br>members<br>of statutory<br>bodies | Social<br>security<br>and health<br>insurance | Other costs | Total staff<br>costs |
|------------|--------|-----------------------|---|---|-------------|----------------------|
| Employees  | 101    | 63,610                | _   | 21,895  | 4,961       | 90,466               |
| Management | 10     | 17,535                | 9,555   | 6,827   | 543         | 34,460               |
| Total      | 111    | 81,145                | 9,555   | 28,722  | 5,504       | 124,926              |

## 2018

| CZK ths.   | Number | Wages and<br>salaries | Bonuses to<br>members<br>of statutory<br>bodies | Social<br>security<br>and health<br>insurance | Other costs | Total staff<br>costs |
|------------|--------|-----------------------|---|---|-------------|----------------------|
| Employees  | 100    | 60,302                | -   | 20,915  | 4,732       | 85,949               |
| Management | 9      | 17,536                | 7,835   | 6,288   | 539         | 32,198               |
| Total      | 109    | 77,838                | 7,835   | 27,203  | 5,271       | 118,147              |

Management includes the Board of Directors and executive management.

## 4.18.1 Provided Loans, Credits and other Items

Members of the Board of Directors received the following loans and compensation in excess of their base salaries:

| CZK ths.   | 2018  | 2019 |
|--|-------|------|
| Contribution to life and pension insurance   | 64    | 55   |
| Passenger cars / other movable and immovable items with the possibility of personal use (data represent an amount by which the tax base of employees is increased) | 823   | 282  |
| Other items (increase of tax base – personal fuel consumption)   | 174   | 50   |
| Total  | 1,061 | 387  |

## **4.19 Other Operating Income**

| CZK ths.  | 2018    | 2019    |
|---|---------|---------|
| Fixed assets sold                               | 220,314 | 160,942 |
| Other operating income: of which                | 124,171 | 91,178  |
| Contractual fines and interest on late payments | 25,530  | 14,955  |
| Loss compensation                               | 89,003  | 65,182  |
| Re-charge and insurance premium proceeds        | 2,897   | 1,946   |
| Income from ceded and written-off receivables   | 4,691   | 5,972   |
| Other income except for leases                  | 2,050   | 3,123   |
| Total other operating income                    | 344,485 | 252,120 |

## 4.20 Other Operating Expense

| CZK ths.                                     | 2018    | 2019    |
|--|---------|---------|
| Net book value of sold fixed assets          | 268,280 | 190,124 |
| Taxes and fees                               | 1,823   | 1,865   |
| Provisions from operating activities         | 6,696   | (8,367) |
| Other operating expenses, of which:          | 86,775  | 122,227 |
| Other operating expenses                     | 9,124   | 8,618   |
| Costs of ceded receivables                   | 40,122  | 79,832  |
| Write off of receivables                     | 2,942   | 2,131   |
| Insurance premium cost                       | 6,064   | 5,639   |
| Shortages and losses in operating activities | 28,523  | 26,007  |
| Total other operating expenses               | 363,574 | 305,849 |

## 4.21 Revenue from Other Long-Term Financial Assets

| CZK ths.                                 | 2018   | 2019 |
|--|--------|------|
| Revenue from profit share (DINESIA,a.s.) | 15,000 | _    |
| Total                                    | 15,000 | _    |

#### 4.22 Interest Income

| CZK ths.  | 2018    | 2019    |
|---|---------|---------|
| Interest on loans granted to private persons (non-entrepreneurs)                | 303,505 | 282,187 |
| Interest on loans granted to private persons (entrepreneurs) and legal entities | 374,293 | 415,189 |
| Interest – other debtors  | 31,153  | 46,649  |
| Total   | 708,951 | 744,025 |

### **4.23 Interest Expense**

| CZK ths.               | 2018    | 2019    |
|------------------------|---------|---------|
| Interest on loans      | 108,133 | 158,495 |
| Interest on overdrafts | 918     | 3       |
| Total                  | 109,051 | 158,498 |

### 4.24 Other Finance Income

| CZK ths.               | 2018 | 2019  |
|------------------------|------|-------|
| Foreign exchange gains | -    | 2,007 |
| Other                  | 444  | 453   |
| Total                  | 444  | 2,460 |

#### 4.25 Other Finance Cost

| CZK ths.              | 2018  | 2019  |
|-----------------------|-------|-------|
| Bank fees             | 5,191 | 6,653 |
| Other exchange losses | 1,270 | -     |
| Total                 | 6,461 | 6,653 |

### 4.26 Tax on Ordinary Activities

The tax charge for the year can be reconciled to the result per the income statement as follows:

| CZK ths.   | As at<br>31 December<br>2018 | As at<br>31 December<br>2019 |
|--|------------------------------|------------------------------|
| Profit before taxes                              | 159,518                      | 153,572                      |
| Tax non-deductible items                         | 244,647                      | 209,159                      |
| Tax deductible items                             | (172,841)                    | (158,223)                    |
| Tax base   | 231,324                      | 204,508                      |
| Tax base decrease – gifts                        | -                            | -                            |
| Tax base adjusted                                | 231,324                      | 204,508                      |
| Tax at local income tax rate of 19% (2018: 19 %) | 43,951                       | 38,857                       |
| Additional tax assessment/refund                 | (517)                        | 509                          |
| Tax current                                      | 43,434                       | 39,366                       |
| Tax deferred                                     | (7,060)                      | (2,166)                      |
| Total tax on ordinary activities                 | 36,374                       | 37,200                       |

## 5. Contingent Assets and Liabilities

As at 31 December 2019, the Company was not party to any litigation whose outcome would have a material impact on the Company.

As at the balance sheet date, the Company has no contractual commitments comprising investment expenses from signed contracts.

#### 6. Statement of Cash Flows

The cash flow statement was prepared under the indirect method. Cash and cash equivalents can be analysed as follows:

| CZK ths.                        | 31 December<br>2018 | + / - 2019 | 31 December<br>2019 |
|---------------------------------|---------------------|------------|---------------------|
| Cash in bank                    | 31,769              | (3,331)    | 28,438              |
| Liquid valuables                | 101                 | 275        | 376                 |
| Total cash and cash equivalents | 31,870              | (3,056)    | 28,814              |

Cash flows from investing and financing activities are presented in the cash flow statement as uncompensated.

### 7. Subsequent Events

The existence of novel coronavirus (COVID-19) was confirmed in early 2020 and has spread across mainland China and beyond, including Czechia, causing disruptions to businesses and economic activity. The Company considers this outbreak to be a non-adjusting post balance sheet event. As the situation is fluid and rapidly evolving, we do not consider it practicable to provide a quantitative estimate of the potential impact of this outbreak on the Company. The impact of this outbreak on the macroeconomic forecasts, our position and results, if any, will be incorporated into our estimates of asset impairment and other provisions in 2020.

On 30 April 2020 Mr Wilfried Elbs will resign from the position of Chairman of the Board of Directors. The successor has not been elected by the date of issue of these financial statements.

No other events have occurred subsequent to year-end that would have a material impact on the financial statements as at 31 December 2019.

Prepared on 24. March 2020

Wilfried Elbs

Chairman of the Board of Directors

Tomáš Veverka

Vice Chairman of the Board of Directors

Person responsible for accounting (name, signature):

Tomáš Veverka

Vice Chairman of the Board of Directors

 $Person\ responsible\ for\ financial\ statements\ (name,\ signature):$ 

Tomáš Veverka

Vice Chairman of the Board of Directors

## **Report on Relations between Related Parties**

# pursuant to Section 82 of Act No. 90/2012 Coll., the Corporations Act for the Accounting Period 2019

s Autoleasing, a. s., with its registered seat Prague 4, Budějovická 1912/64B, 140 00, Identification Number (IČ) 27 08 94 44, incorporated in the Commercial Register, Section B, File No. 8912, maintained in the Municipal court in Prague (hereinafter the "Submitter") is a member of a group (concern) in which the following relations exist between the Submitter and the controlling persons and between the Submitter and other persons controlled by the same controlling persons (hereinafter the "Related Parties").

This Report on relations between the persons listed below has been prepared in compliance with the provisions of Section 82 of Act No. 90/2012 Coll., Business Corporations, as amended, for the period from 1 January 2019 till 31 December 2019 (hereinafter the "fiscal year"). The Submitter and the persons listed below entered into the following contracts and received or made the following legal acts and other distinct measures:

## A. Overview of the Group and/or Persons Whose Relations are Described (see Notes B and C below)

| Erste Group Bank AG                          |
|--|
| Česká spořitelna, a.s.                       |
| DINESIA a.s.                                 |
| s Autoleasing SK, s. r. o                    |
| Procurement Services CZ, s.r.o.              |
| Erste Leasing, a.s.                          |
| Česká spořitelna – penzijní společnost, a.s. |
| Stavební spořitelna České spořitelny, a.s.   |
| Erste Grantika Advisory, a.s.                |
| Věrnostní program iBod, a.s.                 |

#### **B. Controlling Persons**

#### · Česká spořitelna, a.s.

with its registered address located in Prague 4, Olbrachtova 1929/62, 140 00, Identification No. (IČ) 45 24 47 82 Relation to the Company: directly controlling person Description of relations – see Annex 1

#### · Erste Group Bank AG,

with its registered address located in Vienna, Am Belvedere 1, A-1100, Austria Relation to the Company: indirectly controlling person

#### C. Other Related Parties

#### · DINESIA a. s.

with its registered address located in Prague 8, Střelničná 8/1680, 182 00, Identification No. (IČ) 63 99 95 79 Relation to the Company: a company directly controlled by the Submitter (subsidiary)

Description of relations - see Annex 2

#### s Autoleasing SK, s.r.o.

with its registered address located in Bratislava, Tomášikova 48, 842 24, Identification No. (IČ) 46 806 491 Relation to the Company: a company directly controlled by the Submitter (subsidiary)

Description of relations – see Annex 3

#### · Erste Leasing, a. s.

with its registered address located in Znojmo, Horní náměstí 264/18, 669 02, Identification No. (IČ) 163 25 460 Relation to the Company: a company directly controlled by Česká spořitelna (sister company)

Description of relations – see Annex 4

#### · Procurement Services CZ, s.r.o.,

with its registered address located in Prague 4- Krč, Budějovická 1912/64b, 140 00, Identification No. (IČ) 27 63 16 21 Relation to the Company: a company directly controlled by Procurement Services GmbH Description of relations – see Annex 4

#### · Česká spořitelna – penzijní společnost, a. s.

with its registered address located in Prague 4, Poláčkova 1976/2, postal code 140 21 Relation to the Company: a company directly controlled by Česká spořitelna (sister company) Description of relations – see Annex 4

#### · Stavební spořitelna České spořitelny, a. s.

with its registered address located in Prague 3 Vinohradská 1632/180, 130 11 Relation to the Company: a company directly controlled by Česká spořitelna (sister company) Description of relations – see Annex 4 · Věrnostní program iBod, a. s.

with its registered address located in Prague 4, Olbrachtova 1929/62, 140 00 Relation to the Company: a company directly controlled by Česká spořitelna (sister company) Description of relations – see Annex 4

· Erste Grantika Advisory, a. s.

with its registered address located in Brno, Jánská 448/10, 602 00 Relation to the Company: a company directly controlled by Česká spořitelna (sister company) Description of relations – see Annex 4

### **D. Other Legal Acts**

During the accounting period, the Company initiated at the instigation or in the interest of the controlling party or other parties controlled by the controlling party the following legal acts and other measures related to assets exceeding 10% of the Company's equity as determined according the last financial statements as at 31 December 2019 i.e. the amount CZK 248 683 thousand:

 The Company increased the total drawdown of loans from its parent company, Česká spořitelna, by CZK 1,798,028 thousand, from the closing balance as at 31 December 2018 CZK 8,024,366 thousand to the amount of 9,822,394 thousand as at 31 December 2019.

### **E. Other Factual Arrangement**

s Autoleasing cooperates on group projects within Erste Group Bank. Cooperation on these group projects did not cause any harm to the Submitter. With respect to close relations within the field of providing loans and other outsourcing activities the Submitter has evaluated the relations among related parties as favorable for s Autoleasing, a.s. with low risk.

#### **Conclusion**

Considering the relations between the Submitter and the Related Parties reviewed by us it is obvious that the Submitter has not suffered any detriment from the contracts, other legal acts or other measures entered into, made or received by the Submitter in the interest or at the instigation of the Related Parties in the 2019 fiscal year.

## **Annex No.1 to the Related Party Report**

## Description of Relations to České spořitelna, a. s.

Performance received from contracts entered into in prior years:

| Contracting<br>party    | Year of<br>conclusion   | Performance description<br>and quantity   | Detriment,<br>if any  |
|-------------------------|---|---|---|
| Česká spořitelna, a. s. | 2004  | Current account maintenance   | None incurred   |
| Česká spořitelna, a. s. | 2006  | Commission  | None incurred   |
| Česká spořitelna, a. s. | 2006  | Administration of receivable portfolio  | None incurred   |
| Česká spořitelna, a. s. | 2006  | Participation in risk   | None incurred   |
| Česká spořitelna, a. s. | 2007  | Patronage statement   | None incurred   |
| Česká spořitelna, a. s  | 2009  | Granting of loans   | None incurred   |
| Česká spořitelna, a. s. | 2008  | Use of application KLIENT   | None incurred   |
| Česká spořitelna, a. s. | 2012  | Lease of non-residental premises<br>in Brno, Jánská   | None incurred   |
| Česká spořitelna, a.s.  | 2014  | Lease of non-residential<br>premises in Prague 4,<br>Antala Staška  | None incurred   |
| Česká spořitelna, a.s.  | 2014  | Provision of HW and SW infrastructure   | None incurred   |
| Česká spořitelna, a.s.  | 2014  | Administration of receivable portfolio  | None incurred   |
|                         | Česká spořitelna, a. s. | party conclusion  Česká spořitelna, a. s. 2004 Česká spořitelna, a. s. 2006 Česká spořitelna, a. s. 2006 Česká spořitelna, a. s. 2006 Česká spořitelna, a. s. 2007 Česká spořitelna, a. s. 2009 Česká spořitelna, a. s. 2008 Česká spořitelna, a. s. 2012 Česká spořitelna, a. s. 2014 Česká spořitelna, a. s. 2014 | partyconclusionand quantityČeská spořitelna, a. s.2004Current account maintenanceČeská spořitelna, a. s.2006CommissionČeská spořitelna, a. s.2006Administration of receivable portfolioČeská spořitelna, a. s.2006Participation in riskČeská spořitelna, a. s.2007Patronage statementČeská spořitelna, a. s.2009Granting of loansČeská spořitelna, a. s.2008Use of application KLIENTČeská spořitelna, a. s.2012Lease of non-residental premises in Brno, JánskáČeská spořitelna, a. s.2014Provision of HW and SW infrastructureČeská spořitelna, a. s.2014Administration of receivable |

| Agreement on lease of non-residential premises | Česká spořitelna, a. s. | 2014            | Lease of non-residental premises in<br>Prague 4, Budějovická, Trianon 13B | None incurred |
|--|-------------------------|-----------------|---|---------------|
| Agreement on lease of non-residential premises | Česká spořitelna, a. s. | 2016            | Lease of non-residental premises in<br>Prague 4, Budějovická 1912/64b     | None incurred |
| Outsourcing service contract (as amended)      | Česká spořitelna, a.s.  | 2019            | Outsourcing contract  | None incurred |
| Agreement on lease of safe deposit boxes       | Česká spořitelna, a.s.  | 2013 až<br>2015 | Lease of a safe deposit box   | None incurred |

Summary of transactions with Českou spořitelnou, a. s. for fiscal year from 1. 1. – 31. 12. 2019 (in CZK thousands):

| Revenues | 3,419   |
|----------|---------|
| Costs    | 154,687 |

Other liabilities include in particular guarantees received from Česká spořitelna due to participation in the risk related to business transactions concluded which will be offset with outstanding receivables from prematurely terminated contracts once final settlement with the customer is done.

In the fiscal year, the Submitter did not pay any dividends, profit shares or equity interests.

## **Annex No. 2 to the Related Party Report**

### **Description of Relations to DINESIA a. s.**

#### **Ownership interest**

The Submitter is the sole shareholder of DINESIA a. s. The share capital of DINESIA a. s. as at 1.1.2019 was CZK 15,000 thousand. The Submitter reported the net value of the investment of CZK 10,552 thousand as at 31.12.2019.

Summary of transactions with DINESIA, a.s. for fiscal year 1.1.–31.12.2019 (in CZK thousands):

| Revenues | 0 |
|----------|---|
| Costs    | 0 |

## **Annex No. 3 to the Related Party Report**

### **Description of Relations to s Autoleasing SK, s.r.o.**

#### **Ownership interest**

The Submitter is the sole shareholder of s Autoleasing SK, s.r.o. The registered capital of s Autoleasing SK, s.r.o. is CZK 127,050 thousand. The Submitter reported net value of the investment of CZK 111,282 thousand in respect of the above ownership interest.

Performance rendered in relation to contracts:

| Contract<br>name                            | Contracting<br>party     | Year of conclusion | Performance description and quantity                                   | Detriment,<br>if any |
|---|--------------------------|--------------------|--|----------------------|
| Consignment contract                        | s Autoleasing SK, s.r.o. | 2012               | Purchase of hardware, software and movable items (cars; IT technology) | None incurred        |
| Provision of professional services contract | s Autoleasing SK, s.r.o. | 2012               | Provision of professional services                                     | None incurred        |
| Provision of services contract              | s Autoleasing SK, s.r.o. | 2018               | Provision of IT support and services                                   | None incurred        |

Summary of transactions with s Autoleasing SK, s.r.o. for fiscal year 1. 1.–31. 12. 2019 (in CZK thousands):

| Revenues | 1,761 |
|----------|-------|
| Costs    | 9     |

## **Annex No.4 to the Related Party Report**

## **Description of Relations to other Related Parties**

Performance rendered in relation to contracts entered into in prior years:

| Contracting<br>party           | Year of conclusion  | Performance description and quantity  | Detriment,<br>if any   |
|--------------------------------|---|---|--|
| Procurement Service CZ, s.r.o. | 2016 až<br>2018   | Operative leasing of transport equipment  | None incurred  |
| Stavební spořitelna, a. s.     | 2014  | Leasing of transportation technology  | None incurred  |
| Věrnostní program iBod, a. s.  | 2015  | Operative leasing of transport equipment  | None incurred  |
| Erste Grantika advisory, a.s.  | 2015 až<br>2016   | Agreement on loan provision   | None incurred  |
| Erste Leasing, a.s.            | 2018  | Provision of professional services  | None incurred  |
|                                | Procurement Service CZ, s.r.o. Stavební spořitelna, a. s. Věrnostní program iBod, a. s. Erste Grantika advisory, a.s. | Procurement Service CZ, s.r.o. 2016 až 2018 Stavební spořitelna, a. s. 2014 Věrnostní program iBod, a. s. 2015 Erste Grantika advisory, a.s. 2015 až 2016 | partyconclusionand quantityProcurement Service CZ, s.r.o.2016 až<br>2018Operative leasing of transport<br>equipmentStavební spořitelna, a. s.2014Leasing of transportation technologyVěrnostní program iBod, a. s.2015Operative leasing of transport<br>equipmentErste Grantika advisory, a.s.2015 až<br>2016Agreement on loan provision |

Performance received from contracts entered into in prior years:

| Contract<br>name               | Contracting<br>party            | Year of conclusion | Performance description and quantity                           | Detriment,<br>if any |
|--------------------------------|---------------------------------|--------------------|--|----------------------|
| Provision of services contract | Procurement Services CZ, s.r.o. | 2018               | Provision of services framework agreement (purchase of assets) | None incurred        |

Summary of other related party transactions for fiscal year 1. 1.–31. 12. 2019 (in CZK thousands):

| Costs    | 234 |
|----------|-----|
| Revenues | 423 |

This report was discussed with and approved by the Company's Board of Directors on 24 March 2020.

Wilfried Elbs

Chairman of the Board of Directors

Ing. Tomáš Veverka

Vice Chairman of the Board of Directors

## s Autoleasing, a.s.

Budějovická 1912/64b, 140 00 Prague 4 IČO: 27089444

Information line: 956 785 111

E-mail: info@sautoleasing.cz Internet: www.sautoleasing.cz

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